



Capability Statement

• • • • • • • • • •



ICS Technologies, Inc.
1451 Dolley Madison Blvd.,
Suite 100
McLean, VA 22101, USA

Tel.: +1 (703) 448-3700
Fax: +1 (703) 448-3702
Email: info@ics-technologies.com

www.ics-technologies.com



Letter from the President.....

Thank you for taking the time to get acquainted with our company.

The purpose of this document is to give you an inside look at ICS Technologies, Inc. (ICS).

We trust that you will find this information both informative and useful, and that it may ultimately bring you to a better understanding of our principles, range of services provided, mode of operation, and scope of our efforts. We also believe that collaboration with our company will be beneficial for your entity, and that your company would be treated with the same honesty and respect, which is provided to all our partners, customers, and clients.

Once you have read it through, please, feel free to contact any of our exceptional people or myself if you have any further questions about our services and how they could benefit your business.

We are open to collaboration with your entity, and would gladly consider any business proposals.

Sincerely,

*Fawaz H. Arafat
Chief Executive Office
August 2010*

Washington, DC



Introduction

OUR HISTORY

ICS Technologies, Inc. is a corporation established in the District of Columbia in 1984 by a group of professionals with extensive experience in contract management, government commodity procurement, and system development in the IT, medical and agricultural technologies. Since then, ICS has successfully completed numerous contracts for the US Agency for International Development, U.S. Centers for Disease Control and Prevention, US Army Corps of Engineers, and other Host Country contracts in several regions around the World including the Middle East, Africa, Asia, and Eastern Europe. ICS is a small business employing fewer than 100 full-time employees in the Coal Mining Industry (VNIIOSUGOL).

ICS operates as consultants on a project-by-project basis. ICS headquarters is strategically located in Washington, DC Metropolitan area, with subsidiaries and affiliates representing our interests in five developing countries in different regions of the world.

OUR PEOPLE

While the actual organizational chart is flexible and accommodates the particular requirements at any given moment, the overall management of the company is concentrated in Washington, DC.

Some lead positions and responsibilities in the organization are listed below:

Fawaz H. Arafat, *President*

Mr. Arafat is the founder and president of ICS Technologies, Inc. Mr. Arafat has a degree in civil engineering together with an MBA from the University of Southern California. Mr. Arafat has demonstrated an in-depth understanding of the International marketplace gained through over 35 years of experience in accomplishing contractual efforts in a wide range of countries located on several continents, utilizing a total project management process. Mr. Arafat has managed the following projects for the US Army Corps of Engineers in Saudi Arabia: King Khalid Military City (Areas 2 & 5) and the Engineering School, and the Multi-Million Dollar Mina Tent Project in Mecca, Saudi Arabia.

Dr. Ian V Toma, *Vice-President, Regulatory Affairs and Project Management*

Dr. Toma has extensive experience in project planning, project negotiations, and project management. While his main experience lies in the public health, clinical research, and healthcare technologies, he is also proficient in different field of business activities. During his work experience, he facilitated the collaboration of U.S. and developing countries entities through successful project management, regulatory advisory in export-import legislation, financing and monitoring of execution of the contracts. Dr. Toma is responsible for ICS special projects (USAID, World Bank, FMS, and Privately Funded) for medical entities in the Middle East and Eastern Europe. Dr. Toma holds an MD Degree and a MS in Health Science degree from the George Washington University, and is a Certified Regulatory Affairs professional (RAC), and teaches two courses at George Washington University Medical School.



Dr. Jehad Al-Omari, *Business Development Manager*

Dr. Jehad Al-Omari is a Civil Engineer with a PhD in Development Economics and over 20 years of exposure to Iraq. As a founder member of ICS Iraq, Dr. Al-Omari brings a wealth of experience in the IT and Logistics fields to ICS. Over the past 4 years he has managed many Iraqi projects involving IT, Construction, Catering and logistics. Dr. Al-Omar's experience and familiarity with Iraq adds considerable depth and detail to ICS's operations and implementation capabilities which combined with his international experience ensures that ICS is able to meet the highest performance standards.

Marion Richburg *Security and Network Solutions*

Mr. Richburg has More than fifteen years of broad range experience in technical and security management, which includes: Telecommunication, System Development Methodology and Information Security Systems Concepts with emphasis on risk mitigation, electronic commerce, security test and evaluation, certification and accreditation requirements. Mr. Richburg is an MSBA, Boston University graduate.

Maguid Younes, *Vice-President, Int'l Project Management-Egypt*

Mr. Younes is a co founder of ICS Technologies, and is responsible for ICS contracts in Northern Africa. He heads ICS/Egypt since 1986 and has managed all ICS contracts in Egypt which is financed by USAID. Mr. Younes has successfully completed the modernization of the Cairo Water Utility together with the modernization of the Alexandria Sanitary Drainage Organization. Mr. Younes is a graduate from Cairo University in International Business.

Zaid Arafat, *Corporate Financial Officer*

Mr. Arafat is a graduate of Virginia Tech in Finance and Corporate Management, his responsibilities include the overall financial planning and financial management of all ICS contracts. Mr. Arafat is also responsible for compliance with government regulations and export laws together with adherence to DCAA rules and audit procedures.

Mulu Bahta, *Financial Administrator*

With Masters in Finance and a B.Sc. in Accounting and Finance together with several additional courses and workshops in USAID Field Accounting, Ms Bahta has in depth knowledge in Project Accounting, Procurement Regulations, and Logistic Services. Ms Lila is also responsible for Vendor Compliance and Export Regulations and Licenses.

Emile Rihani, *Quality Control Officer*

Mr. Rihani is responsible for all quality control matters related to ICS contracts especially contracts with US Army, his responsibility include the preparation of all submittals, procurement specifications, quality control plans, site inspections, material testing and progress reports.



OUR FACILITIES

Headquarters

Our headquarters are located at 1451 Dolley Madison Blvd, McLean, VA, USA. This office provides corporate and management supports for all our international operations, and comprises the Core Team of ICS. This core team develops the strategic plans for company's businesses, monitors the potential projects issued by the sponsors, assigns the implementation of the project to respective division, and provides all financial and logistical support for project preparation, submission, implementation and delivery of outcomes.

Overseas offices

ICS has the following main branch offices:

Baghdad, Iraq

Established in 2003, our Baghdad office serves central Iraq and acts as the hub of all our operations throughout the country. With storage facilities at BIAP ICS is able to handle all kinds of supply and logistics projects in the country. The Baghdad office is supplemented by four other offices in Erbil, Sulaymaniyya, Mosul and Basrah. As a combined capability, ICS Iraq serves a diverse network of clients and is able to respond to all its clients needs.

Amman, Jordan

This office was established in 1987 to service ICS's contracts in Jordan. The office is located in Shmesani area and managed by Mr. Bashar Arafat. The office is staffed to service the 5-year contract with the Centers for Disease Control and Prevention (CDC). This office was instrumental in managing several of ICS projects including The Primary Health Care Initiative (PHCI) Project; the computerize of the Amman Stock Exchange and the Jordanian Central Depository.

Jeddah, Saudi Arabia

This office was established in 1996 to service the contract for the Pilgrims Accommodation Project in Mina. The office is located on Medina road and is partially staffed to provide ICS with services regarding the warranty for the Mina project together with marketing and procurement activities in Saudi Arabia

Cairo, Egypt

This office was established in 1986 to service ICS's contracts in Egypt. This office is located in New Maadi area and managed by Mr. A.M. Younes. This office is fully staffed to service the project of modernization of the Alexandria General Organization for Sanitary Drainage (AGOSD) and the several procurement orders under the USAID Healthy Mother Healthy Child Project. This office was instrumental in completing the project for the total automation and localization of the Customer Information and Billing System for the General Organization of Greater Cairo Water Supply.



Moscow, Russia

This office was established in 1994 when USAID started its Environmental and Energy Conservation Program in Russia, launched by VP Gore. ICS was awarded 15 of these contracts out of 45 small contracts issued under this program. Our company implemented its projects in ten different cities in Russia. ICS-Russia office is located on Leninskiy Prospekt, and is managed by Mr. Alexander P. Zhukov in providing in-country support for all ICS's activities in Russia and the NIS. Our office in Russia is closely associated with NIS representative of Varian Corporation of Palo Alto California and Geophysical Data Systems of Moscow.

Bamako, Mali

This office was established in 1999 to service the computerization of University of Mali, The office is managed by Mr. Walid Chalach and is fully staffed to provide technical support to the University. The office will be used to manage future contracts for ICS in Mali and other African countries.

OUR EXPERTISE

The main expertise of ICS lies in the following areas:

- Project Design and Assessment, and Contract Management.
- Turnkey Services in the fields of Healthcare Information System, Medical Equipment Planning and Upgrade, Environmental Protection and Agriculture.
- Technical Assistance and Systems Integration.
- Turnkey Services in the fields of Information Technologies, Networking, and Communication Solutions.
- Procurement and Logistic Support Services in accordance with USAID and FAR regulations.

OUR SERVICES

ICS can provide services in following areas:

- **Information Technology Support Services** – ICS has started its activities in the IT field as early as 1993 whereby ICS computerized the Campus of St. Johns University in New York, NY. The work included the establishment of a complete LAN including Digital Alpha Servers and desktops. In 1994 ICS was awarded a contract together with Price Waterhouse to establish the first IP in Russia under a USAID financed program. Under this program, ICS completed several IT contracts that assisted our environmental contracts in Russia. Digital Alpha servers and Compaq equipment were used. In 1996



ICS was awarded from USAID the Billing and Management Information System for the Cairo utility, one of the largest in utility companies in the Middle East with over 1 million accounts. A complete Billing and Customer Information System was developed, installed, and the first to be Window and Arabic-Base system in Egypt.

In 1997 ICS was awarded by USAID the contract to computerize the Cairo and Alexandria Stock Exchange, the system was fully operational in 1998 using Sun Servers together with HP storage system and input facilities.

In 2000 ICS was awarded the contract to computerize the Amman Stock Exchange and the Central Depository of the Jordan together with some additional "Core Banking Services " for the Central Bank in Jordan. In the same year, Marion Richburg, an ICS Security Analysis Expert lead ICS team to develop for the Department of Treasury in Washington DC a Highly Classified "Anti-Money Laundering" System, which is still being used and upgraded periodically.

In 2002 we worked with the Ministry of Finance in Yemen to develop "Core Banking System" based on SIBAC Core Banking / Dynasty Financial Solutions, in 2003 we worked together with BearingPoint to establish 23 Revenue Collection Centers for the Iraqi Ministry of Finance in 15 different locations around Iraq. Under the same effort, we established similar centers in Afghanistan and Montenegro under a Task Order from the US Agency for International Development (USAID)

In 2004/2005 we worked again with BearingPoint in Afghanistan under a contract from The Central Bank in Afghanistan (DA Bank of Afghanistan) to provide several "Core Banking Services" including all of the major functions of an international bank together with Foreign Exchange Services and Activity Reporting.

In 2004 ICS completed the computerization of Mosul University which was the first university in Iraq to be connected to the Internet via VSAT under US government financing, in 2005, ICS completed the USAID "Centers of Excellence", a project highly praised by the US and Iraqi government that was a significant accomplishment in the field of education, where 84 Iraqi schools all over Iraq were fully computerized with Computer's, Science I, Chemistry, and Physics Lab. USAID presented a briefing on this project to the US Senate in its effort to cite its accomplishments in Iraq.

In 2005 ICS completed the Advanced First Responder Network for the US Army in Iraq, whereby ICS was featured in the Washington Post and one of most active US contractors in Iraq, ICS was named as the IT Prime Contractor for Choice.

Our IT services ranges from a complete IT solution as the case in the Mosul university in Iraq where 58 buildings were connected with fiber optics network including VSAT connection to the Internet, or the Advanced First Responder Network in Iraq, a highly sophisticated IT System to just the installation and supply of IT equipment as the case of the IT contract with the US Army where over 20,000 IT units comprising of PCs, printers, servers, projectors..etc were installed and delivered under a \$40 Million IQC within 3 months for over 12 Police Academies and 5 Army Camps.

Aside from being a Reseller and a Partner, ICS has standing "Teaming Agreements" with Dell, Cisco, Oracle and 3M on projects financed by the US government in Iraq that falls within all GSA schedules.



- **Healthcare Systems** - ICS has the necessary resources and technical expertise in carrying out projects related to Public Health and Health Information System, specifically in the areas of strategic planning, organizational development, and improving administrative effectiveness. ICS have in-depth working knowledge of various public health complexities, and operational planning expertise through the ready access to a wide variety of consultants with a diversity of complex skills and experience in international activities.

In 1998 ICS worked together with John Snow International under a USAID contract in Egypt in healthcare. The Healthy Mother Health Child contract was extended until 2003. Complete technical assistance effort in the healthcare arena was provided to the country of Egypt. In 1999 ICS was awarded by the Centers of Disease Control and Prevention-EPO JSP 3 year's contract to provided technical assistance to the Ministry of Health in Jordan to monitor and control contagious diseases, the contract was extended until 2008 system.

In 2001, ICS provided to the Nairobi Hospital in Kenya a Health Information System with partnership with Quadramed Corporation, together with some equipment from GE Medical Systems, Phillips Medical Systems, a similar system was developed and proposed to the American University of Beirut This partnership allows ICS to deliver a complete turnkey system including clinical, laboratory, radiological solutions along with administrative tools for accounting, patient admission, discharge, and billing of insurance companies, or third party payers.

In 2007 ICS Technologies, Inc. won a sub-contractor position on the Chemonics International-led consortium to implement the five-year TASC3 Global Health Indefinite Quantity Contract, recently awarded by USAID. The Population, Health and Nutrition Technical Assistance and Support Contract (TASC3) is a five year, \$1 billion indefinite quantity contract awarded to provide worldwide support to USAID efforts to improve conditions in population, health and nutrition. It is an efficient, cost-effective way for USAID missions and regional bureaus to access technical expertise and program assistance from pre-selected teams of leading organizations in these fields.

- **Construction Management** - ICS provides turnkey construction management services to construction contractors overseas. These services vary from procurement services to total project management.

In 1986 ICS together with the German company, Zenker Construction was awarded a Family Housing contract to design and build 100 family houses in Guantanamo Bay Cuba under a US Navy contract.

In 1999 ICS completed the construction of the Egyptian Company for Refractory in Egypt, where a complete CM services for a Mechanical system including Allen-Bradley PLC Logic Controller system were installed and fully operational.

In 1997 ICS had the privilege to be awarded a Construction Management Contract to manage the construction of the Tent City in Mina, Saudi Arabia. A \$700 Millions Prime Contract awarded to a German Joint Venture. The Ministry of Public Works under the leadership of Prince Mitaab Bin Abdul Aziz trusted ICS in the management of this highly visible important contract . Within 7 month the consortium of companies, managed by



ICS, was able to build completely fireproof Fabric Structures in the shape of tents that accommodates over 500,000 people in the year of 1998 - first year after the disastrous fire of 1997. Koch Hightex/SL JV of Munich (Germany) provided the technology in developing the fireproof membranes and backbone structures to support them. It was an unprecedented effort from all participants of the construction team, and the task was achieved by completion of 350 tents a day, the project was featured several times in CNN and other news agencies and is recorded as the largest Fabric Structure Project in history.

- **Technical and Logistical Support Services** – ICS provides technical and logistical management and support services including but not limited to: technical research, field investigation, case monitoring and evaluation, administrative support, conference and workshop management, and local transportation services. ICS is the incumbent contractor for the CDC-EPO JSP 5-years technical assistance contract in Amman.

Together with its other services under the TASC_III Contract in healthcare, ICS is providing the following Logistical activities:

- Local Capacity Building in procurement and distribution of drugs and contraceptives
 - Inventory Management and Warehouse Information Systems
 - Drug Distribution Systems
- **Procurement Services** – ICS is proficient in providing procurement services, which we have been doing since 1986. ICS has provided such services to USAID and its prime contractors in over 25 countries around the world. Our services comprise of preparation of products' specifications, vendor evaluation and selection, purchasing, expediting, financial management, material inspection, warehousing, shipping, preparation of export documentation, inspection and receiving at destination, installation, commissioning, warranty and after-sale-services.
 - **Research and Development Services** – ICS foresees an attractive business opportunity in this field and is planning to further develop its activity based on the combined expertise of professionals included in our database. Our previous experience in Health Policy and Clinical Research grants management allows us to offer qualitative services to federal and private sponsors seeking to collect data internationally. In addition, our strong long-time working relationships with major manufacturers of laboratory equipment, medical devices, and pharmaceuticals in the US and overseas, allows us to initiate and provide services related to coordination of research, products approval by regulatory agencies in the US and internationally, deployment and monitoring of international sites, data collection and analysis, and reporting of results.
 - **Environmental and Industrial Systems** - ICS has extensive experience in implementation of environmental protection projects related to evaluation of existing situation of natural resources, energy consumption and modernization of control laboratories. We have successfully performed in the Environmental and Energy Program for the Russian Government initiated by the US Government under the supervision of Vice President Al Gore.

In 1994 ICS was awarded the Gore-Chernomyrdin Commission Energy Policy Committee, a Contract Aggregate of \$ 9.5 Millions, financed by USAID. This contract is a result of the Grant Agreement between the Government of the United States of America and the



Government of the Russian Federation for an Energy Efficiency and Environment Commodity Import Program (EECIP) dated 16 December 1993. Due to unique expertise in identification of the most cost efficient products ICS was awarded this important contract to reduce the pollution from over 15 Russian factories and constantly monitor the emission and production of pollution of the factory stack using state-of-the-art monitoring and evaluation system. ICS employed DynCorp to establish the for Russia environmental standards similar to those of ASTM.

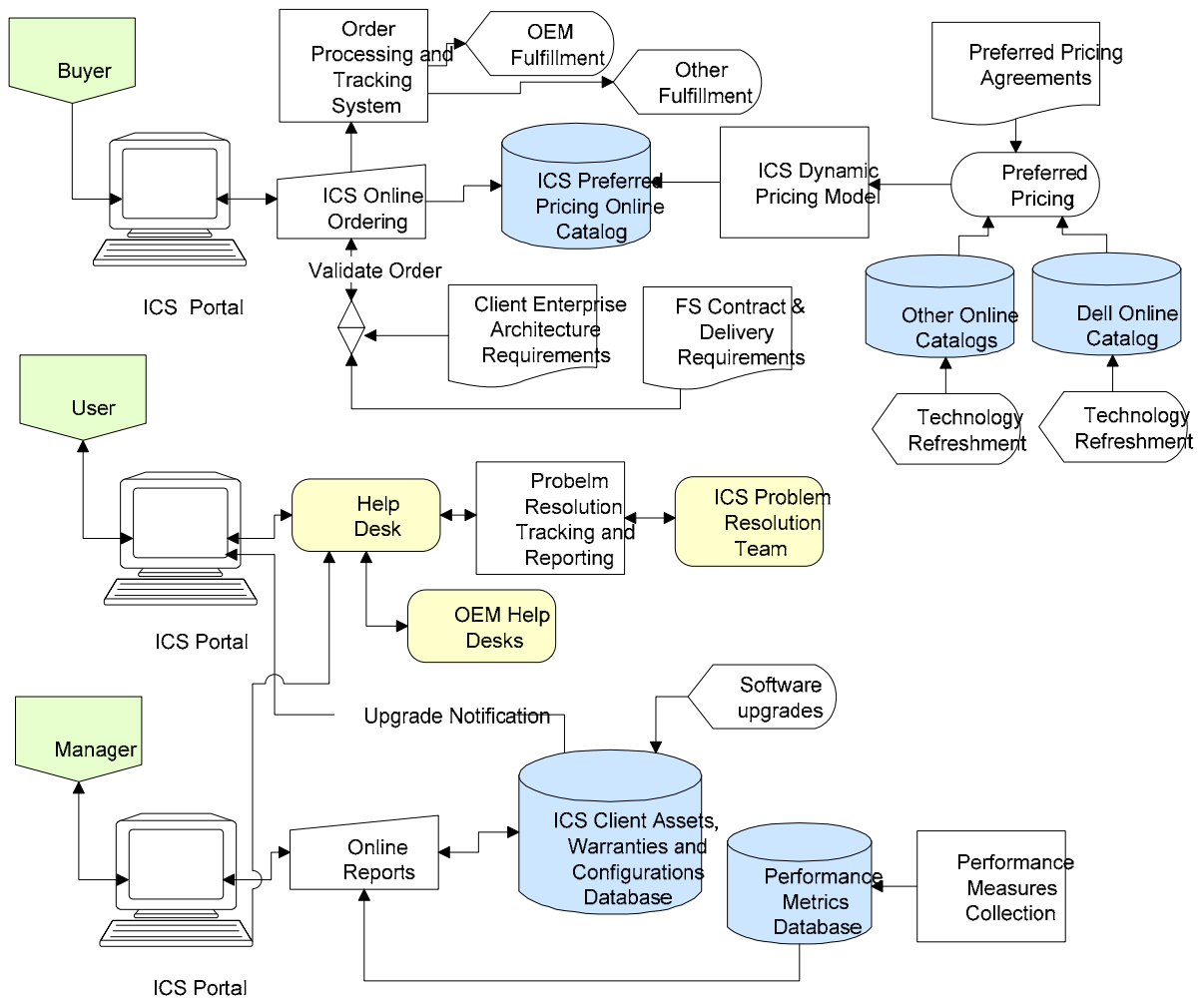
- **Agricultural and Laboratory Research** - ICS started its activity in agricultural and laboratory research in 1987 servicing the Louis Burger International company in developing the agricultural resources in India. In 1992, ICS shared its expertise with the National Agricultural Research Project (NARP) and participated in a comprehensive program financed by USAID with the Ministry of Agriculture towards the optimization of food resources in Egypt



OUR MANAGEMENT MODULES

Procurement Management

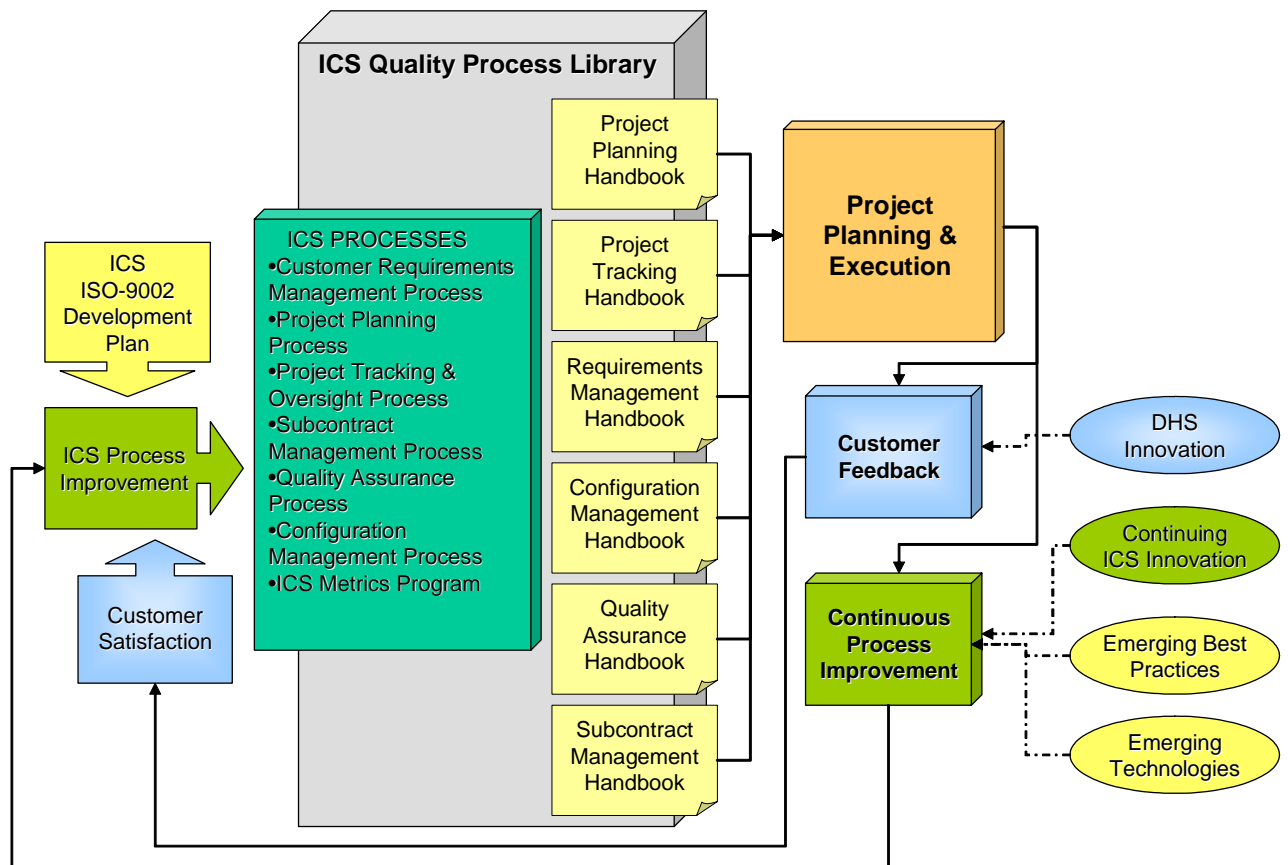
ICS knows that it is not enough to have world-class provider of equipment and services. To be responsive to our client needs and provide superior service, it is essential that we create a supporting architecture and management structure that ensures the best possible outcomes under all contract conditions. We have selected and invested in a sophisticated architecture that explicitly addresses each client requirement and provides a low performance risk solution that meets their priority demands. In the following figure, we depict the relationship among key elements of our support architecture from three views: buyer, user and ICS manager.





Meeting Our Clients Program Objectives

ICS and its subcontractors and suppliers are committed to providing their clients with a full array of products and services through our ordering system, and using our DPM, to ensure that our client is receiving the best service available in the marketplace. We understand the complexities of this undertaking given the breadth of our client's operations and locations. Importantly, we know that the job is not over when equipment or service is delivered. We have a mature system for ensuring continuing support and associated services that have been honed over 20 years supporting Federal agencies in conflict and disaster operations and harsh post-conflict activities. We have a reputation for getting the job done while overcoming real-world constraints, especially in outside the continent USA.





ICS Investment in World-Class Quality Management

A key element of our new approach to quality management is the use of formalized continuous improvement that builds on new best practices and new technologies and always strives for improved customer satisfaction.

Meeting Our Clients' Dynamic Requirements

Members of the Healthcare and IT community and systems users know that the world of technology is continually changing. The best solution today quickly can become inefficient or obsolete. Software systems and computer equipment can become unsupportable in a few short years. Moreover, our client's mission is evolving and plans and operations are dynamic. ICS and its OEMs and suppliers provide: 1) in-depth manufacturing and distribution capacity, 2) top-rated customer responsiveness, and 3) leading technology innovations. This ensures that we will be able to provide IT commodities and associated services to meet our clients evolving Enterprise Architecture standards.

Implementing Standardized Configurations and Solutions

ICS, together with our subcontractors and our suppliers, have the full range of standard configurations required by our clients and the industries, and we are experienced in delivering them. Implementing standardized configurations and solutions will require that our associated services also comply with international standards. We will work closely with our clients to understand their evolving needs and to ensure that their requirements are reflected in work plans and delivery orders for associated services. To ensure that our Team maintains current knowledge of international standards.

Meeting Technical Requirements and Considerations

ICS always ensures that the OEM products that we provide to our clients will meet or exceed all requirements listed in their Minimum Acceptable Configurations.

Providing New Equipment and Software

ICS will provide only new equipment under this contract, unless otherwise expressly approved, in writing, by the ordering Contracting Officer (CO). We will provide only the latest commercially available version of software products under this contract unless otherwise expressly approved, in writing, by the ordering CO. ICS will provide all OEM software updates to correct defects for the life of the contract.

Problem Resolution

ICS is committed to prompt resolution of any and all problems. Our approach is to empower everyone on the staff to resolve problems within their purview, and to immediately escalate any unsolvable problems to their supervisor. ICS will use a formal problem resolution process. We will encourage our client's personnel to report problems to the ICS PM directly via email or telephone. We give our managers the responsibility and authority to resolve almost all problems locally and rapidly. In the event of a need for contractual changes or resource decisions beyond the PM's authority, the problem will be escalated to ICS's Chief Executive without delay.



Financial Capacity and Infrastructure

ICS Capacity

ICS has an exceptionally solid financial foundation, with excellent credit availabilities and a capability to deploy new resources for project implementation. We enjoy a healthy relation with Wachovia Bank with top rating using Prime as a basis for our borrowing base together with facilities from the SBA and the Export Import Bank of the United States. ICS has been registered for over 24 years with Dun & Bradstreet, and we are proud of our clean business history, with no deficient performance on any contracts.

ICS maintains its corporate headquarters in McLean, Virginia and is able to draw upon the technical and human resource capacity of the DC-Maryland-Virginia technology corridors.

Assessment, Selection, Coordination, and Management of OEMs, Suppliers, and Subcontractors Assessment and Selection

As an established systems integrator for more than 24 years, ICS has learned to leverage our strategic partnerships with major subcontractor's to provide our customers with a single source for a complete array of technology solutions. When we established the criteria for our Projects Team we relied heavily on four factors:

- 1) industry leading hardware and software,
 - 2) superior record of user satisfaction,
 - 3) competitive pricing, and 4) commitment to the Federal marketplace. Additionally, we took into account the following:
- Special industry certifications (e.g., ISO 9002) which indicate strict attention to quality manufacturing and quality control procedures;
 - Sufficient infrastructure and capacity to supply the quantities of components required by our clients without stressing normal production schedules
 - Demonstrated financial capacity to ensure their longevity in the marketplace, and long-term ability to provide replacement parts

Coordination and Management

Our deep experience as a technology-based Prime Contractor to federal agencies has permitted us to develop and refine processes and systems for coordination and management of our subcontractor/supplier teams. Historically, in support of previous federal contracts, ICS has procured a diverse range of services and equipment, ranging from simple delivery to full turnkey installation, integration and long-term support.

ICS knows that successful contract performance is based upon two important factors:

- 1) management of contracts administration, so the rules and expectations are clearly understood by all, and
- 2) routine operations and management of project activities.

Our Approach to Providing Associated (Value Added) Services

ICS has built its 24 year reputation on the quality of our value-added services. We are experienced at managing these efforts using a combination of in-house and subcontractor services. Our approach is to provide the best consulting services available in each market area. In areas where they are available, our partners are our first choice for associated services. This takes advantage of their exceptional knowledge and experience with contracts overseas. For



ICS role in the consortium is to provide the following services:

- o Local Capacity Building in procurement and distribution of drugs and contraceptives
- o Inventory Management and Warehouse Information Systems
- o Drug Distribution Systems

Some of the partners of the Chemonics consortium are Georgetown University Institute for Reproductive Health, Harvard School of Public Health, Helen Keller International, ICS Technologies, Initiatives Inc., JHPIEGO Corp., Medical Care Development International, New Jersey Medical School Global TB Institute, Project Hope, RAND Corp. Social and Scientific Systems, Inc., and Training Resources Group, Inc.

2. Contract

Centers for Disease Control and Prevention Contract 200199900059

Amount	\$1,120,000
Financed By	Current USAID
Description	Logistical Support Services, Amman, Jordan. Work together with the CDC to assist the Ministry of Health in Jordan in improving the surveillance system and use of data produced by the Health care System. Provide local support services in Amman, Jordan for the project including but not limited to establishing and operating an office in Jordan, providing staff, vehicles, arranging and sponsoring local workshops, lectures and seminars sessions together with coordination with CDC and USAID on all fixed cost and reimbursable costs related to the project.
Client	Centers for Disease Control and Prevention Atlanta, Georgia
Contact person:	Ms Susan Cleveland

3. Contract

Pilgrims Accommodation in Mina-Phase I

Amount	\$8,750,000
Financed By	Saudi Government
Description	One of the successes of ICS, which will demonstrate the company's capability to handle multiple subcontractors and consultants to achieving the goal, is the Mina Tent project in Saudi Arabia. ICS has been selected to provide the overall project management of the construction the tents. After a disastrous fire during the Hajj season in 1997 killed hundreds of pilgrims and destroyed tens of thousands of traditional cotton tents, the Saudi Ministry of Public Works and Housing issued an open-wide tender for the design and production of 10,000 fireproof tents within a construction period of 8 months. Within months ICS's highly experienced and specialized team of engineers and managers had to mobilize, teach and supervise an international workforce of several thousands. Brand new production facilities with the latest technology equipment had to be created to manufacture and process 1,700,000 sq. meters of Velafalon material by Koch Membrane Structures. For comparison, this was more than the combined total surface of architectural membrane supplied worldwide during the previous 10 years.



The largest membrane project in the world was executed in time and provided for accommodation of over 500,000 pilgrims in 1998. This comprised the design and build of 10,000 fireproof fabric structures including foundation, steel structures, membrane roofs, membrane walls, fences, sprinkler system, air conditioning systems, luminaries and directional systems.

The excellent team of participants, managed by ICS, included a dozen of companies from different countries led by the main contractor, Koch Hightex of Germany.

Client Ministry of Public Works and Housing
Riyadh, Saudi Arabia
Contact person: Dr. Habib Zein Al Abedeen

**4. Contract Computerization of the Iraqi Ministry of Education Schools
USAID Project Value \$1,500,000.00**

Amount \$1,500,000.00
Financed By USAID

Description USAID's education program works closely with the Ministry of Education (MoEd) and local Directorates of Education throughout Iraq to build their capacity to create and maintain a high quality education system. The centerpiece of USAID's education program is the establishment of 84 "model" schools, four in each governorate and 16 in Baghdad, to pilot child-centered teaching styles coupled with computer and science labs. ICS will equip and install LAN Based Lab in each with State-of-the-Art equipment. ICS has chosen Dell Computer Systems to be its lead partner on this project. Once established, the goal is for the MoEd to replicate these "centers of excellence" throughout Iraq to serve as the basis for the transformation of the Iraqi education system.

Client USAID

5. Contract Computerization and VSAT Installation of the University of Mosul

Amount \$1,100,000.00
Financed By USAID
Description

ICS Technologies, Inc. was awarded this contract from the Mississippi Consortium for International Development on behalf of USAID to carry out IT Infrastructural improvement at the University of Mosul Campus including consultancy, design and implementation for a complete Fiber Optic Backbone (Splice, terminate, test and certify) connecting 58 Buildings in total. Internet access via V-SAT (4MB Bandwidth, 2.4 M Antenna) using CDM600L COMTEC EF Data Transmission Receiver with built-in Turbocodec chip and 8 PSK Modulation. Implement Microsoft ISA Server Total Security Solutions including: CISCO PIX Firewall , VPN Application , DMZ and SSH-SSL encrypted data transmission with training of Iraqi Engineers for takeover of camp on project completion

Client USAID/Mississippi Consortium for International Development
Mosul, Iraq

Contact person: Dr. Kathy Stromile



6. Contract

Advanced First Responder Network

Amount \$3,170,000
Financed By US Army Contract W914NS-05-M-9178
Description ICS Technologies, Inc. was awarded this contract from the US Army Projects and Contracting Office (PCO) in Iraq. The PCO wishes to establish an Advanced First Responder Network (AFRN) in Iraq to protect its troops and facilities in Iraq. As a Prime Contractor, ICS has successfully completed this turnkey project to provide equipment based on the requirement of AFRN. Several equipment from Cisco systems, Barrett Communication, HP Servers and other comprising the AFRN systems were delivered on time

Client US Army Projects and Contracting Office
Baghdad, Iraq
Contact person: 1LT James Pfaffengut

7. Contract

IDIQ Information Technology Systems

Amount IQC \$25 Millions
Financed By US Army Contract W914NS-04-D-0104
Description ICS Technologies, Inc. was awarded this contract from the US Army The Coalition Provisional Authority (CPA) in Iraq, wishes to computerize all its activities in Iraq together with the computerization of several police academies and government agencies in Iraq. To achieve its objectives, CPA needed thousands of computers, printers, projectors, security systems, Motorola radios, copiers and Satellite phones together with other related equipment. These equipment are needed in Iraq within 30 days of each task Order. CPA needed a contractor who can procure those equipment ship it to Iraq and provide warehousing services for the equipment until it is delivered to the end user. As a Prime Contractor, ICS has successfully completed this turnkey project to provide equipment based on the requirement of each Task Order, including the provision of equipment maintenance, and operational support for the need of the US Army in Iraq. Over 5000 computers were shipped along with several hundred printers, projectors, copiers, and communication equipment. ICS employed major logistical companies including DHL and Federal Express and cooperated with its agent ISS in Iraq to warehouse thousands of computers and equipment and to stage the deliveries to the US Army pending security clearances. Over 10,000 logistical records comprising over 400 Airway Bills from the USA, Europe and the Middle East were delivered

Client US Army Projects and Contracting Office
Baghdad, Iraq
Contact person: Major Tom Ficklin



10. Contract

Healthy Mother Healthy Child Project Cairo, Egypt

Amount \$1,881,330.00
 Financed By USAID
 Client John Snow International/Transcentury Associates
 Description This contract which is financed by USAID Mission to Egypt has been instrumental in the improvement of health care in Egypt. It consists of the creation of several clinics all over Egypt. These clinics will be provided and equipped with state-of-the-art medical equipment together with trained doctors and medical health professionals. ICS has been awarded several subcontracts for the supply, commissioning, installation and training of several system through the following contracts:

Contract 04-01-205/202

The Supply, Export Packing, Shipping, installation, commissioning and training of Medical Equipment, including Neonatal Incubator (Normal Care, Intensive Care and Portable from Hill Rom Int'l and PreemiCare), oxygen and Nitrogen manifolds, and Ultrasound Systems from Siemens.

Contract 1299-69

The Supply, Export Packing, Shipping, installation, commissioning and training of Medical Equipment, including hospital beds, monitors, oxygen analyzers, computers, and ultrasound systems

11. Contract

Computerized Billing System IFB 23485-4A5

Amount \$1,050,000.00
 Financed By USAID Letter of Commitment
 Description Design and install a computerized Billing System for the General Organization of Greater Cairo including installation commissioning and training
 Client Black & Veatch Int'l/ General Organization of Greater Cairo
 USAID Cairo Mission, Cairo, Egypt
 Attn: Mrs. Peggy Howe

12. Contract

Computerization of the University of Mali

Amount \$750,000.00
 Financed By USAID
 Contract 688-C-00-01-0084-00
 Description ICS is the project manager for M System to Design, configure, and procure computers and servers and other related equipment necessary to establish ten local area networks in ten faculties of the University of Mali. M Systems will connect the faculties though a wireless Bridges and then the University to the Internet with a Cisco Firewall System. Training of LAN and WAN administrators on MS WINDOWS 2000 professional
 Client M SYSTEMS/The University of Mali



13. Contract

Gore-Chernomyrdin Commission Energy Policy Committee

Contract Aggregate Amount \$ 9,291,802.58
Financed by: USAID
Project Name Grant Agreement between the Government of the United States of America and
the Government of the Russian Federation for an Energy Efficiency and
Environment Commodity Import Program (EECIP) dated 16 December 1993.

The above agreement for the amount of US \$120,000,000 has been implemented through the US Agency for International Development. Due to unique expertise in identification of the most cost efficient products ICS Technologies, Inc. (former International Construction Services, System Integration Division, Inc.) has been awarded procurement contract for a total value of over US \$9,000,000 as described below.

- 1. IFB Number:** **NTEE/347/20-95/RF**
Completion Date: March 1998
Contract Amount: US \$1,508,455
Client: Sverdlovsk Oblast Committee for the Environmental
Protection. Mr. Ivan Soloboev, Chairman
Laboratory Equipment - outsourcing, delivery, installation, training, and after-sale
services of Group I-V equipment (Laboratory Organic Analytical Equipment,
Inorganic Analytical Equipment, Miscellaneous Laboratory Equipment, Sample
Preparation Equipment, Computers, Peripheral and Software).
- 2. IFB Number:** **IRKE/281/14-95/RF**
Completion Date April 1999
Contract Amount: US \$449,800.00
Client: Irkutsk Oblast Committee for the Environmental
Protection. Mr. Iu. Udodov, Chairman
Laboratory Equipment and Reagents - outsourcing, delivery, installation, training,
and after-the-sale services of Laboratory Analytical Equipment and Reagents.
- 3 IFB Number:** **SEI/1-94/RF**
Completion Date October 1997
Contract Amount: US \$1,181,489.90
Client: Central State Energy Inspection, Regional
Administration. Mr. B.P. Varnavsky
Equipment, Instruments and Accessories for Energy Analysis Laboratory –
outsourcing, delivery, installation, training, and after-the-sale services.
- 4. IFB Number:** **SEI/1A-94/RF**
Completion Date November 1997
Contract Amount: US \$113,494.00
Client: Central State Energy Inspection, Regional
Administration. Mr. B.P. Varnavsky.
Fuel Combustion Analyzer and Computer Equipment - outsourcing, delivery,
installation, training, and after-the-sale services.
- 5. IFB Number:** **CENP/110/8A-95/RF**
Completion Date August 1997
Contract Amount: US \$305,436.68
Client: Center for Energy Efficiency (CENEF).
Mr. I. Basjmakov
Energy Audit Equipment- outsourcing, delivery, installation, training, and after-
the-sale services.
- 6. IFB Number:** **MEPE/407/31-95/RF**
Completion Date October 1998
Contract Amount: US \$294,920.00
Client: Ministry of Environmental Protection and Natural
Resources. Mr. R.F. Chizh,
Measurement and Analytical Laboratory Equipment - outsourcing, delivery,



installation, training, and after-the-sale services.

7. IFB Number: **NCAP/315/17-95/RF**
Completion Date: July 1998
Contract Amount: US \$409,180.00
Client: North Caucasian Scientific Center for Higher Education.
Mr. A.I. Akopov
Energy Audit Equipment - outsourcing, delivery, installation, training, and after-the-sale services.

8. IFB Number: **TYPE/151/2-95/RF**
Completion Date: February 1997
Contract Amount: US \$359,790.00
Client: Scientific and Production Association "Typhoon",
Institute of Experimental Meteorology.
Mr. A.D. Orljansky
Analytical Labs Measurement Equipment - outsourcing, delivery, installation, training, and after-the-sale services.

9. IFB Number: **VIGE/359/22-95/RF**
Completion Date: September 1998
Contract Amount: US \$211,150.00
Client: VIOGEM.
Mr. Y. Volkov
IT and Computer Equipment - outsourcing, delivery, installation, training, and after-the-sale services.

10. IFB Number: **NIOE/164/7-95/RF**
Completion Date: April 1998
Contract Amount: US \$297,072.00
Client: Joint-Stock Company "NIOGAZ".
Mr. I.S. Shemyakin
Analytical Laboratory Equipment - outsourcing, delivery, installation, training, and after-the-sale services.

11. Contract Number: **CCN-005-C-00-3148-00**
Completion Date: May 1997
Contract Amount: US \$67,849.00
Client: City of Saratov.
Mr. Hayley Alexander
Direct Line Internet System - outsourcing, delivery, installation, training, and after-the-sale services.

12. IFB Number: **KEPE/321/36-95/RF**
Completion Date: June 1998
Contract Amount: US \$544,866.00
Client: Kemerovo Environmental and Natural Resources
Protection Committee.
Mr. S.M. Malahov, Chairman,
Analytical Environmental Laboratory Equipment - outsourcing, delivery, installation, training, and after-the-sale services.

13. IFB Number: **NOVE/429/32-95/RF**
Completion Date: February 1998
Contract Amount: US \$705,458.00
Client: Novokuznetsk City Administration.
Mr. B. Kolesnikov
Analytical Environmental Laboratory Equipment - outsourcing, delivery, installation, training, and after-the-sale services.

14. IFB Number: **BRDE/226/10-95/RF**
Completion Date: March 1997
Contract Amount: US \$105,098.00
Client: Buryat Regional Department for Lake Baikal.
Contact Person: Mr. S. Shapkaev, Director, tel.: +7 (301-22) 733-33



IT and Computer Equipment including Alpha Servers- outsourcing, delivery, installation, training, and after-the-sale services.

15. IFB Number: MEPE/407/18A-95/RF

Completion Date November 1999
Contract Amount: US \$1,389,198.00
Client: Ministry of Environmental Protection and Natural Resources. Mr. R.F. Chizh
Measurement and Analytical Laboratory Equipment - outsourcing, delivery, installation, training, and after-the-sale services.

16. IFB Number: CMRC/355/37-95/RF

Completion Date April 1997
Contract Amount: US \$954,295.00
Client: Central Para-Military Mountain-Rescue Units Staff of Coal Industry. Mr. A. Kuznetsov
Mine Rescue and Safety Equipment - outsourcing, delivery, installation, training, and after-the-sale services.

17. IFB Number: VNIE/40/5-95/RF

Completion Date September 1999
Contract Amount: US \$394,251.00
Client: Central Scientific Institute for Environmental Protection in Coal Mining Industry (VNI IOSUGOL).
Contact Person: Dr. A.P. Krasavin,
IT and Computer Equipment - outsourcing, delivery, installation, training, and after-the-sale services.



CONTACT LIST

Headquarters

- **ICS Technologies, Inc.**
1451 Dolley Madison Blvd
McLean, VA 22101, USA
www.ics-technologies.com
Tel.: +1 (703) 448-3700
Fax: +1 (703) 448-3702
Email: ics@ics-technologies.com

Overseas Offices

- **ICS Egypt**
5 Misr Tamir Towers
Zahraa Maadi
Cairo, Egypt
Tel.: +20 (02) 754 8862
Fax: +20 (02) 705 8564
Email: icsegypt@link.net
- **ICS Jordan**
Shmeasani Area
PO Box 2554
Amman, Jordan
Tel.: +962 (777) 935 935
Fax: +1 (703) 448-3702
Email: jalomari@ics-technologies.com
- **ICS Iraq**
Al Mansour, 14 Ramadan St, 611, 19, 7
Baghdad, Iraq
Tel.: + 964 (770) 3647247
Email: ics@ics-technologies.com
- **ICS Afghanistan**
ain Road Karte Char,
Opposite to 3rd Police Station
Kabul, Afghanistan
Tel.: +93 (0) 70281125
Fax: +93 (0) 70281125
Email: ics@ics-technologies.com
- **ICS Russia**
ICS-GDS Ltd.
A-131, Pr. Vernadskogo 101/3
Moscow 117526, Russia
Tel.: +7 (095) 234-2794
Fax: +7 (095) 234-2794
Email: ics@ics-technologies.com
- **ICS Saudi Arabia.**
P.O.Box 22365
Jeddah
Saudi Arabia 21495
Tel.: +965 (02) 663 1677
Fax: +965 (02) 669 7126
Email: ics-ksa@ics-technologies.com
- **ICS Mali**
ICS Computech SARL
Hippodrome Route De Koulieoro
Bamako, Mali
Tel.: +223 77 31 05
Fax: +223 21 65 18
Email: ics-mali@ics-technologies.com